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**Steve Leimberg's Estate Planning Email Newsletter - Archive Message #2824**

**Date:** 16-Sep-20

**From:** Steve Leimberg's Estate Planning Newsletter

**Subject:** [A Client Letter from Barry Nelson: Time Running Out on Year End Planning](#)

Time is winding down on the Presidential election, and so much hangs in the balance. No one can confidently predict which way things are going to turn out, and the polls, as they were in 2016, are scattered. One day Trump is within the margin of error in key battleground states; the next, Biden is up by 10 points.

Clients trying to handicap the situation are looking for clear direction from their advisors. One concern they need to grasp now is that if the Democrats win the Presidency and take Congress, their trusted advisors may be unable to assist the flood of clients who want to "front run" potential 2021 legislative changes to their basic exclusion amount, which could be cut in half or more.

One of the amazing things about [LISI](#) through the years has been the willingness of our subject matter experts to share. In this regard, members will find **Barry Nelson's** Time Is Running Out "client letter" to be very helpful in their practices. We thank Barry for his willingness to share with others.

Click this link to read Barry's client letter: [Barry Nelson](#)

**Barry A. Nelson** is a **Florida Board-Certified Tax and Wills and Trusts and Estates Attorney**. He is a shareholder in the North Miami Beach, Florida law firm of **Nelson & Nelson**. His practice specializes in tax, estate planning and administration, asset protection, fiduciary matters, partnerships, and business law. Barry provides counsel to high net worth individuals and families and closely-held businesses and their owners. Barry is a member of the American College of Trust and Estate Counsel (ACTEC) and served as Chair of its asset protection committee and was the initial chair of the asset protection committee of the Florida Bar Association's Real Property Probate and Trust Law Section. His most recent book is [Estate Planning and Asset Protection in Florida](#).

**HOPE THIS HELPS YOU HELP OTHERS MAKE A *POSITIVE*  
DIFFERENCE!**

*Steve Leimberg*

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